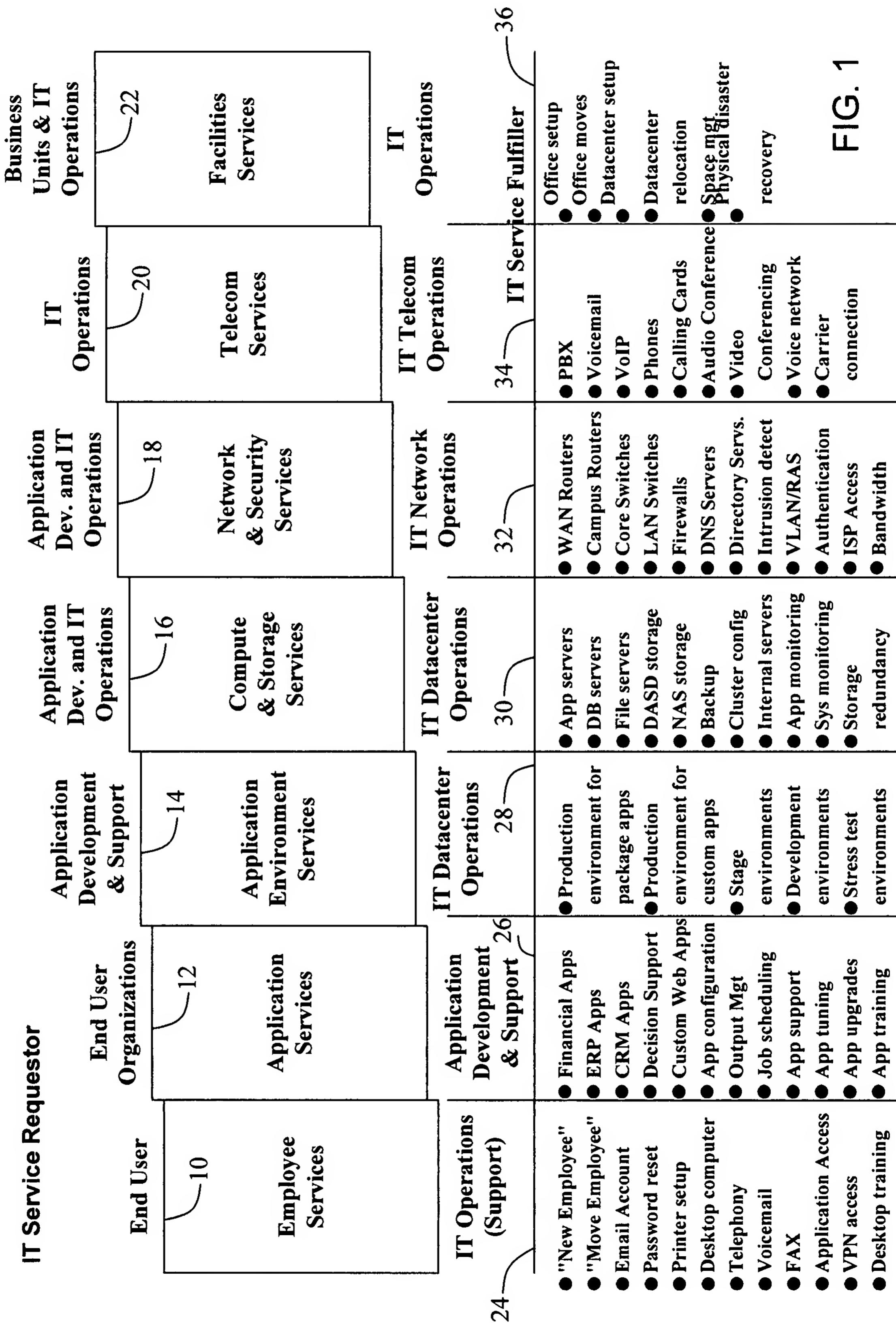


## REPLACEMENT SHEET

# Centrata IT Services Catalog (Reference Implementation)



**Business Units & IT Operations**

- IT Operations
  - Application Dev. and IT Operations (22)
    - Application Dev. and IT Operations (14)
      - Application Development & Support (12)
        - Employee Services (10)

**IT Service Fulfiller**

- Office setup
  - Office moves
  - Datacenter setup
  - Datacenter relocation
  - Space mgmt
  - Physical disaster recovery
- PBX
- Voicemail
- VoIP
- Phones
- Calling Cards
- Audio Conference
- Video
- Conference
- Voice network
- Carrier connection
- ISP Access
- Bandwidth

FIG. 1



# REPLACEMENT SHEET

## IMPROVE

Service Accounting, Service Delivery Measurement & Reporting

Service Component Attributes  
part of the Centrata IT Knowledge Director

<b>Business Service Definition</b>
<b>Resource Assignment Rules</b>
<b>Service Operations Logic</b>
<b>Service Capacity Model</b>
<b>Data/Storage Policies</b>
<b>SLA's and Contracts</b>
<b>Cost Tracking/Allocation Rules</b>
<b>Administration &amp; Reports</b>

40  
REQUEST  
Service Catalog,  
Request Config  
& Validation

FIG. 2

Business Requests  
for IT Services  
incorporating  
TCO Drivers for  
the services

58  
Services  
Service Request  
Fulfillment  
& Operations

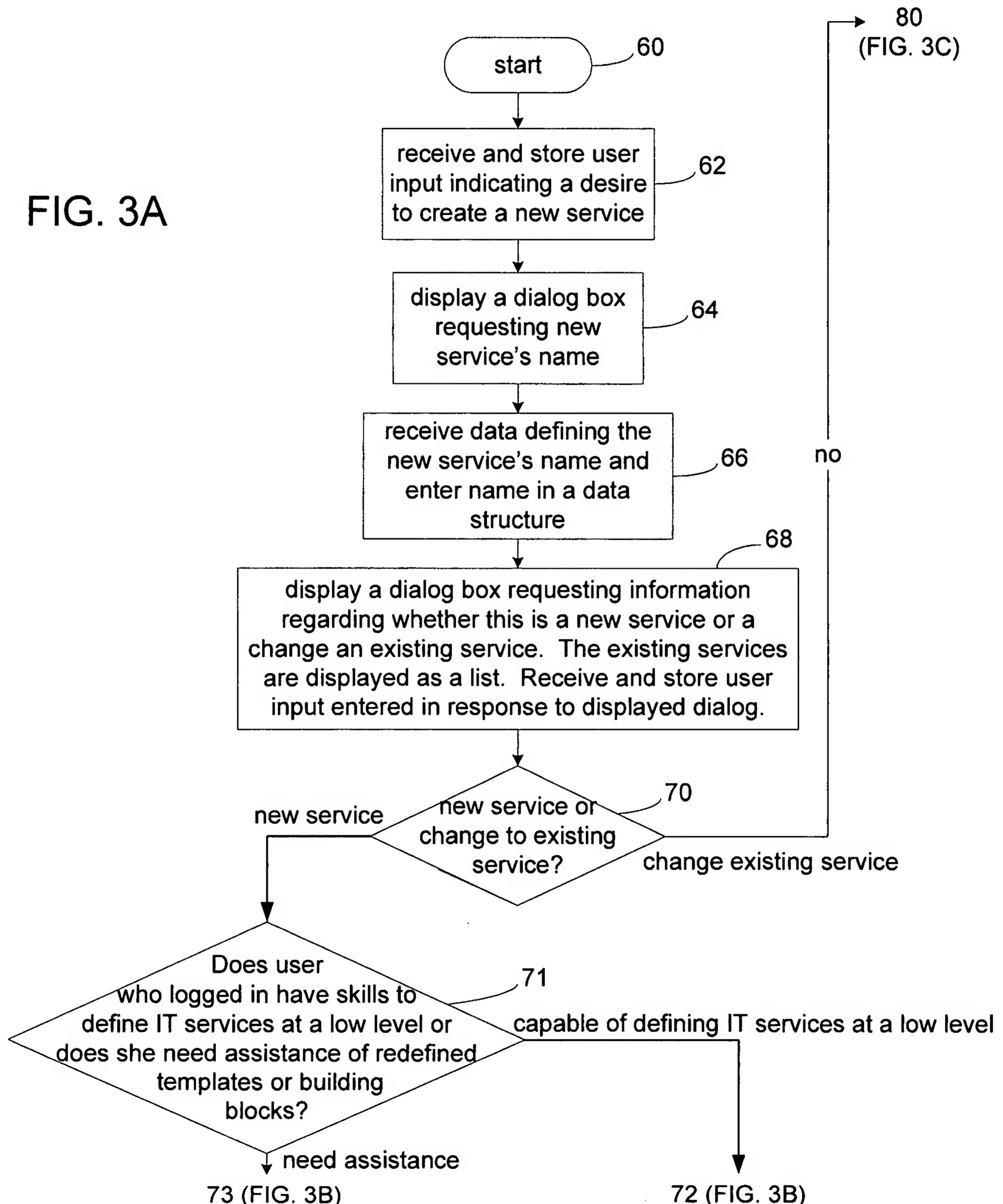
44  
Service Delivery SLOs (Time, Cost)  
Bills of Materials  
Implementation Workflows

58  
Enterprise  
Solutions and  
Services with  
Best-in-Class TCO  
58  
Process & Infrastructure Automation  
50  
48  
52  
54  
Storage  
Devices  
Network  
Elements  
Applications  
CRM, ERP, SCM,  
Procurement  
Systems  
Mgt Tools  
56  
Workflow-driven  
role-based tasking

# REPLACEMENT SHEET

PROCESS CARRIED OUT BY A COMPUTER TO INTERACT WITH AN IT PROFESSIONAL TO BUILD A SERVICE CATALOG

FIG. 3A

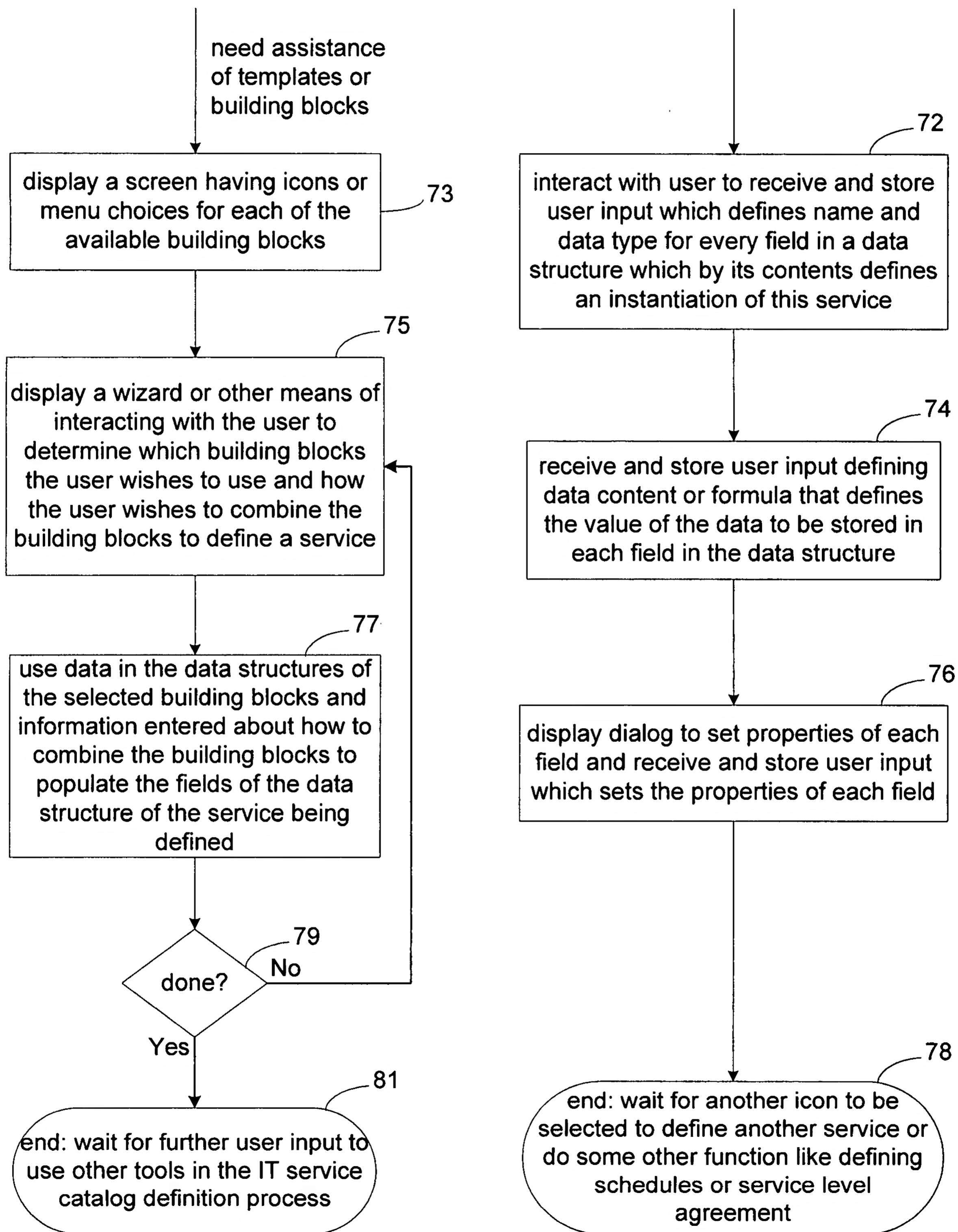


# REPLACEMENT SHEET

71 (FIG. 3A)

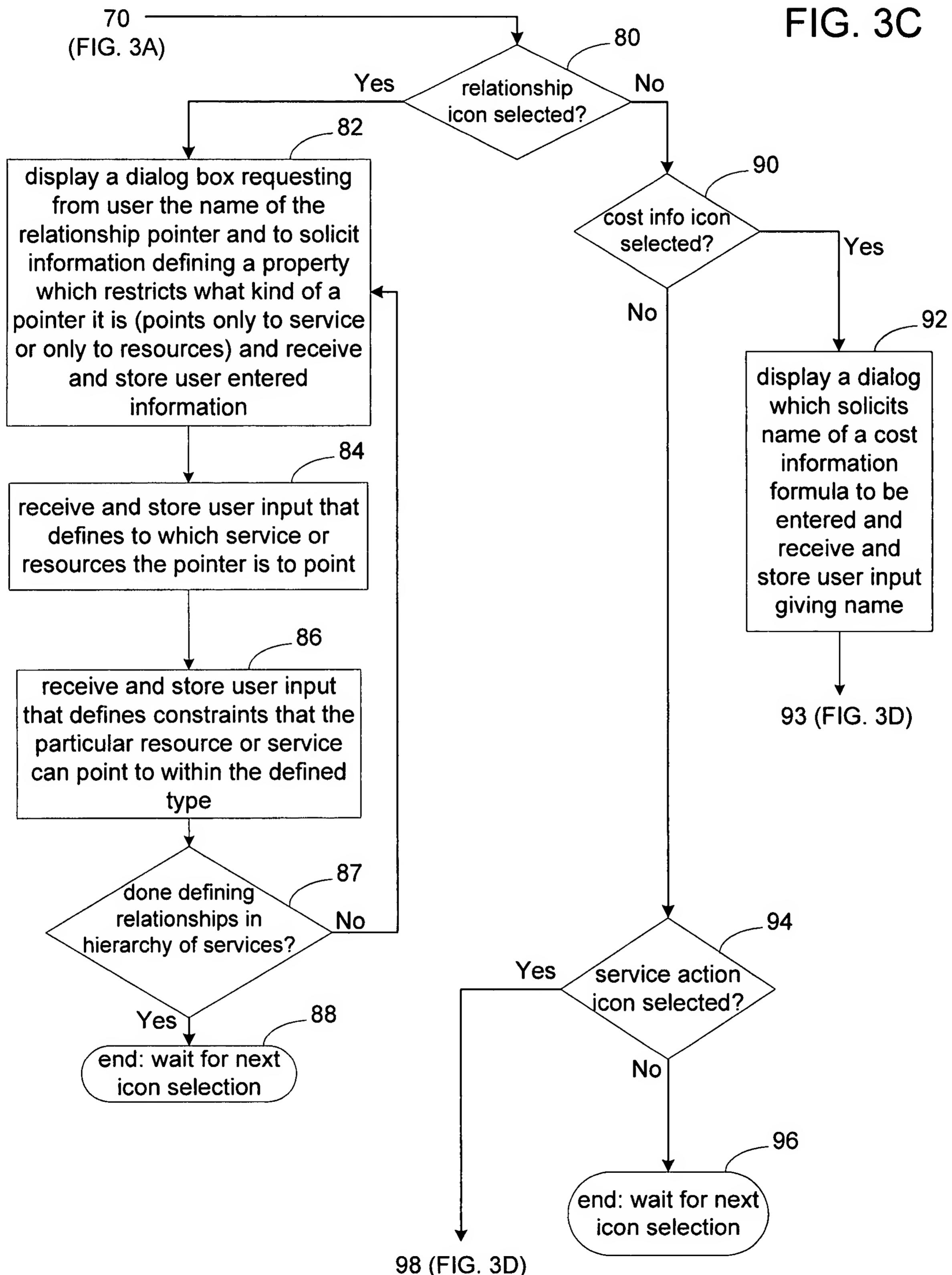
FIG. 3B

71 (FIG. 3A)



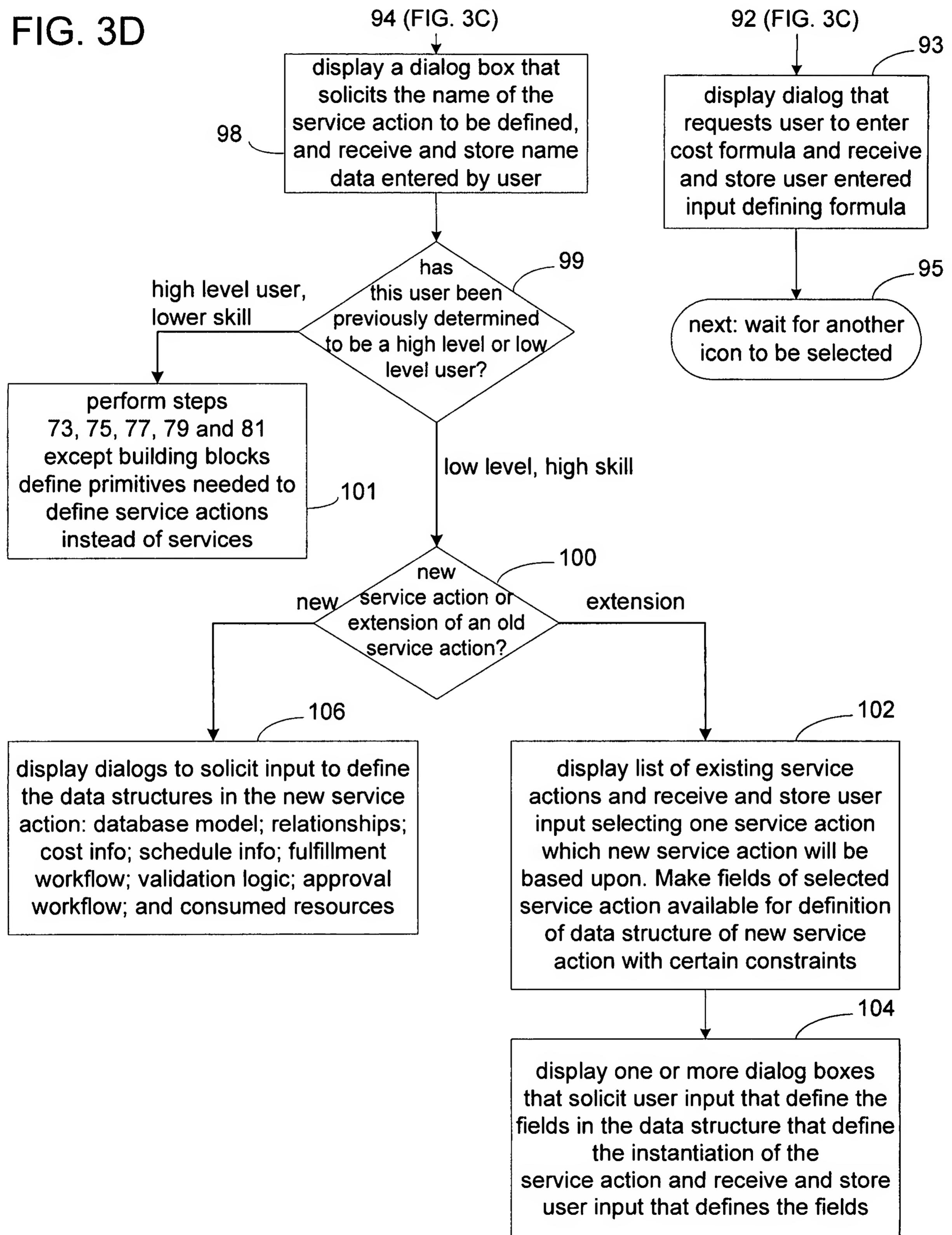
# REPLACEMENT SHEET

FIG. 3C



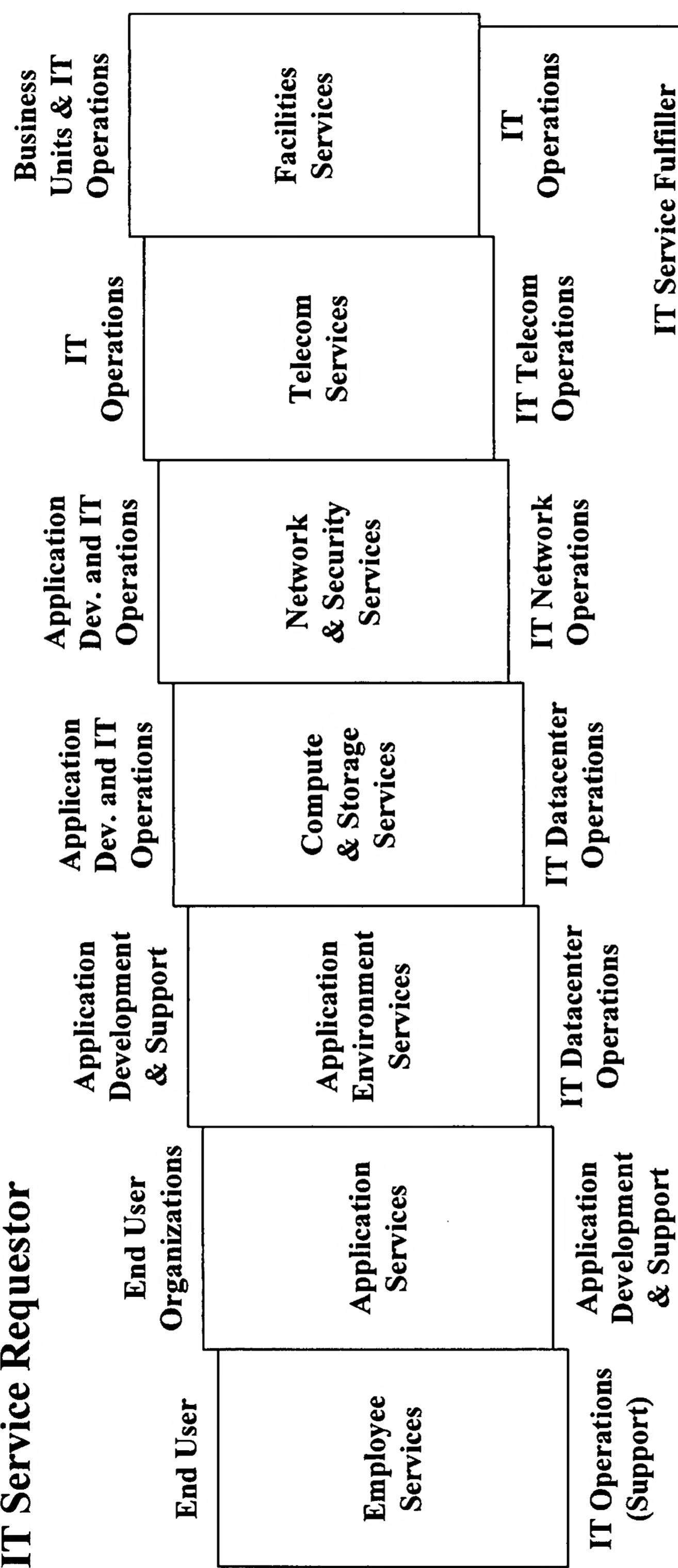
# REPLACEMENT SHEET

FIG. 3D



# REPLACEMENT SHEET

## IT Service Requestor



## Service Attributes in the Centrata IT Services Model

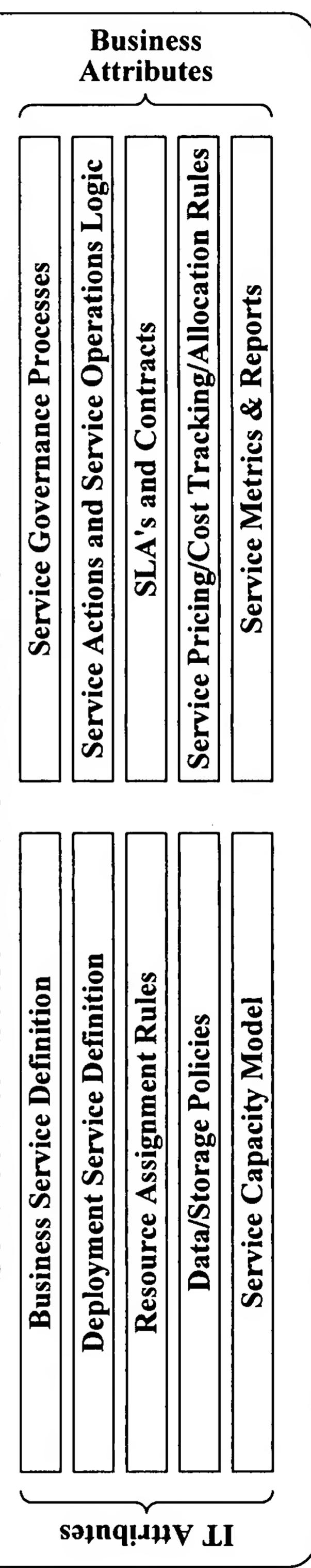


FIG. 4

## REPLACEMENT SHEET

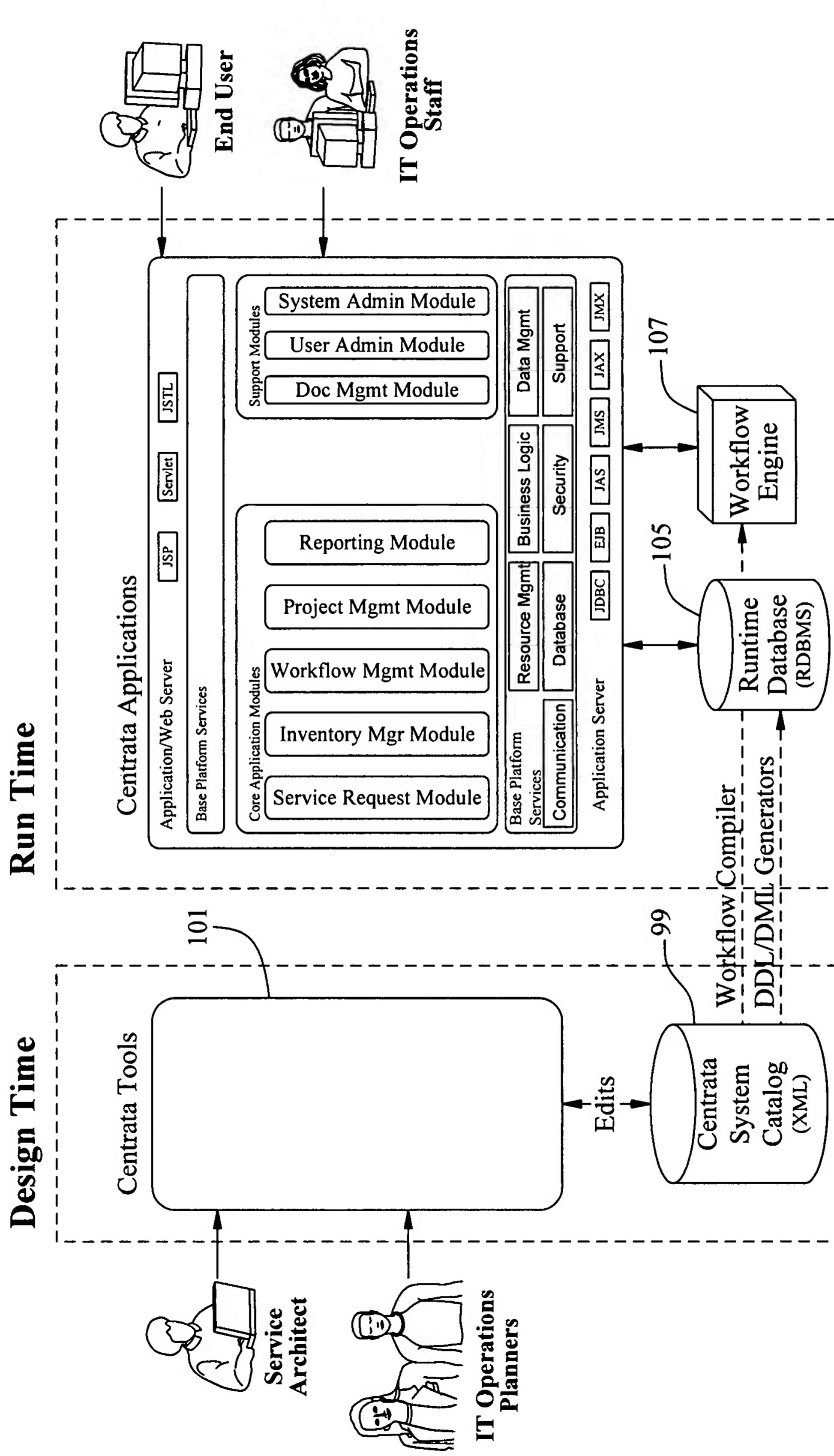
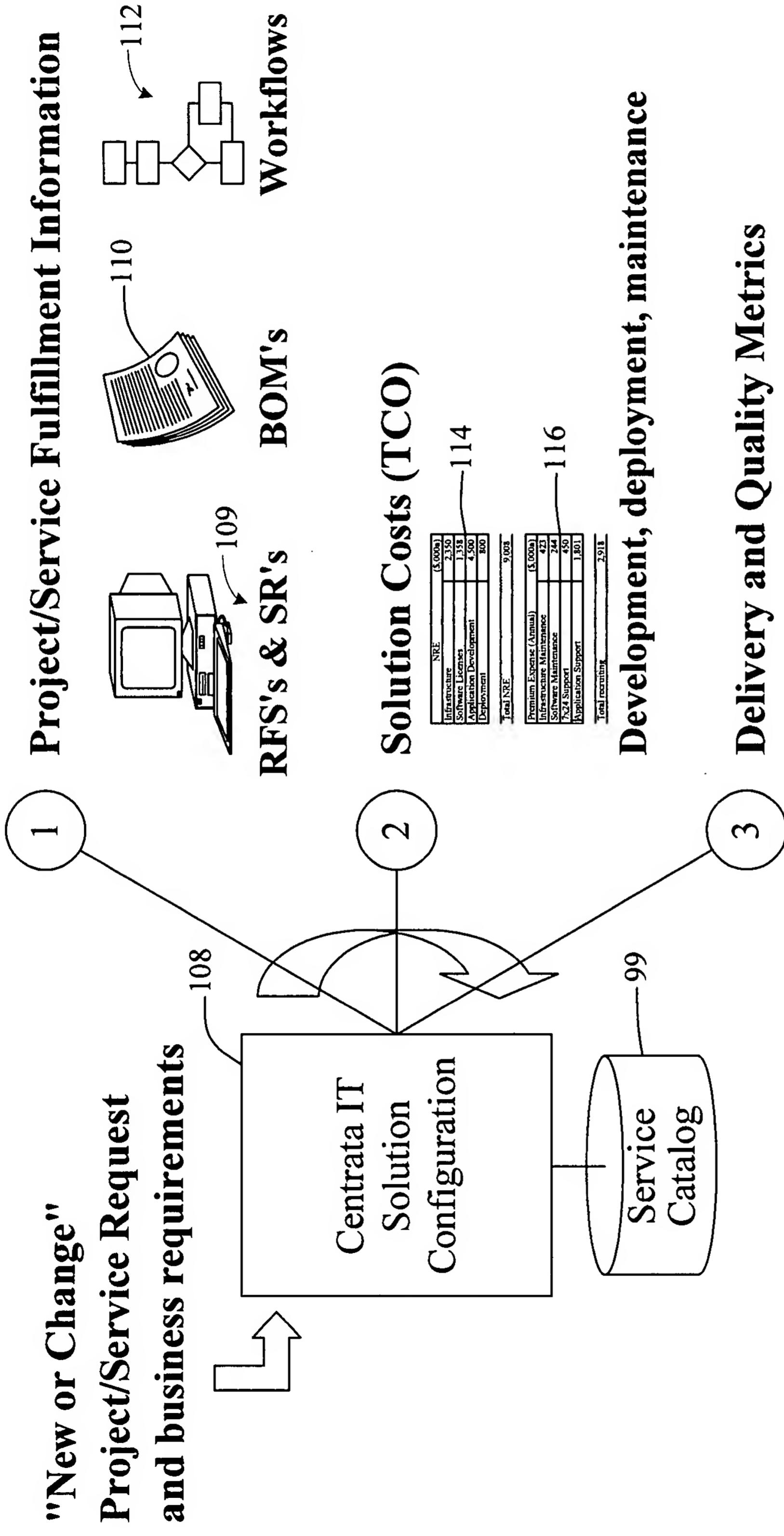


FIG. 5

# REPLACEMENT SHEET



Solution request configuration process is iterative  
Each output type can be fine-tuned by changing

Each output type can be fine-tuned by changing

request configuration parameters

Side-by-side comparisons of alternative configurations and their associated cost & risk profiles are provided

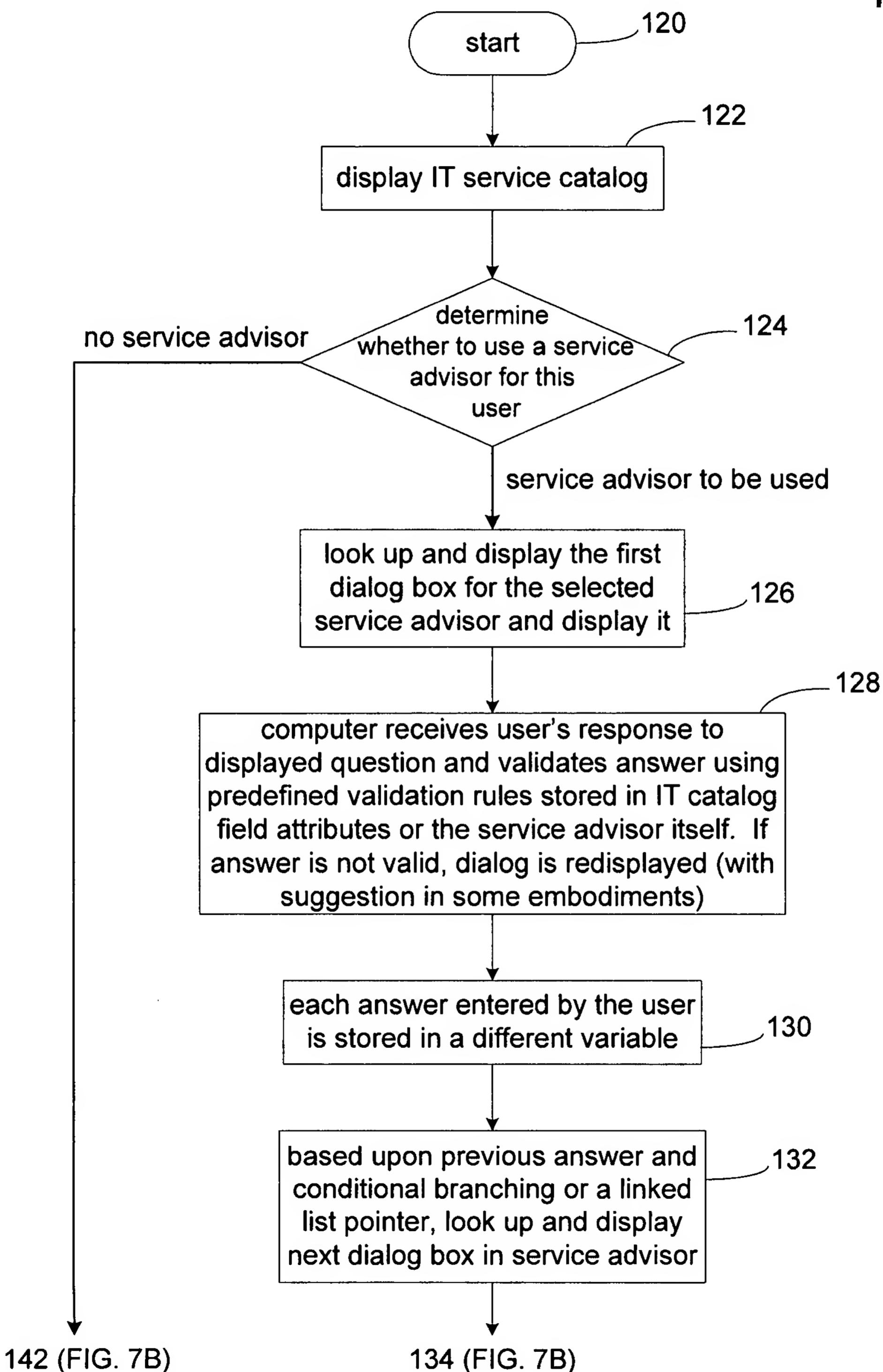
# Six Sigma and other project governance and delivery metrics

6  
FIG.

# REPLACEMENT SHEET

CONFIGURATION PROCESS TO RECEIVE AND VALIDATE  
USER REQUESTS FOR IT SERVICES AND CONVERT THEM  
TO SPECIFICATIONS FOR A FULFILLMENT PROCESS

FIG. 7A

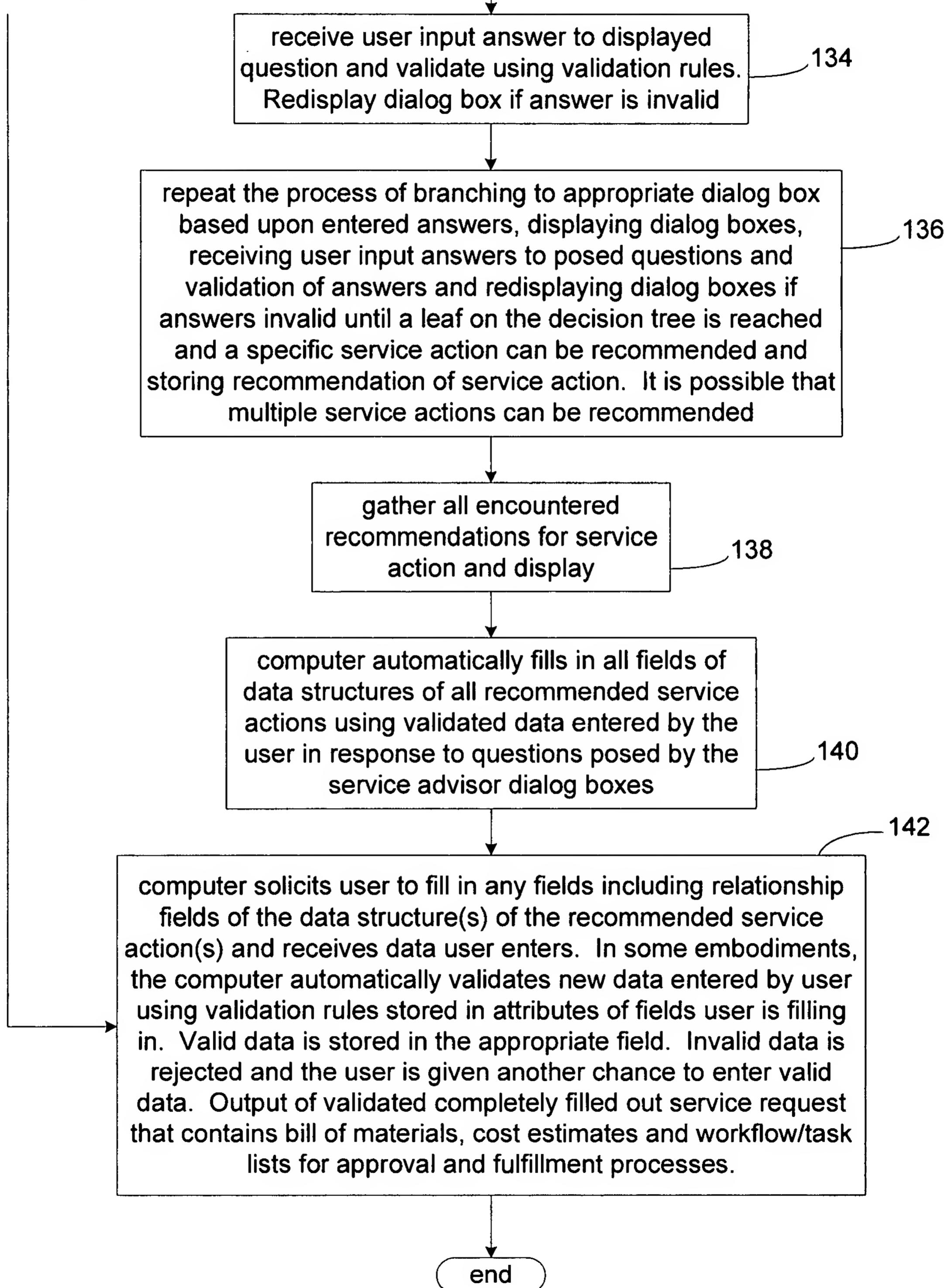


# REPLACEMENT SHEET

132 (FIG. 7A)

124 (FIG. 7A)

FIG. 7B



# REPLACEMENT SHEET

THRESHOLD APPROVAL PROCESS TO OBTAIN MANAGEMENT APPROVAL FOLLOWED BY FULFILLMENT PROCESS TO GENERATE WORKFLOWS TO BRING INSTANCE OF REQUESTED SERVICE INTO EXISTANCE

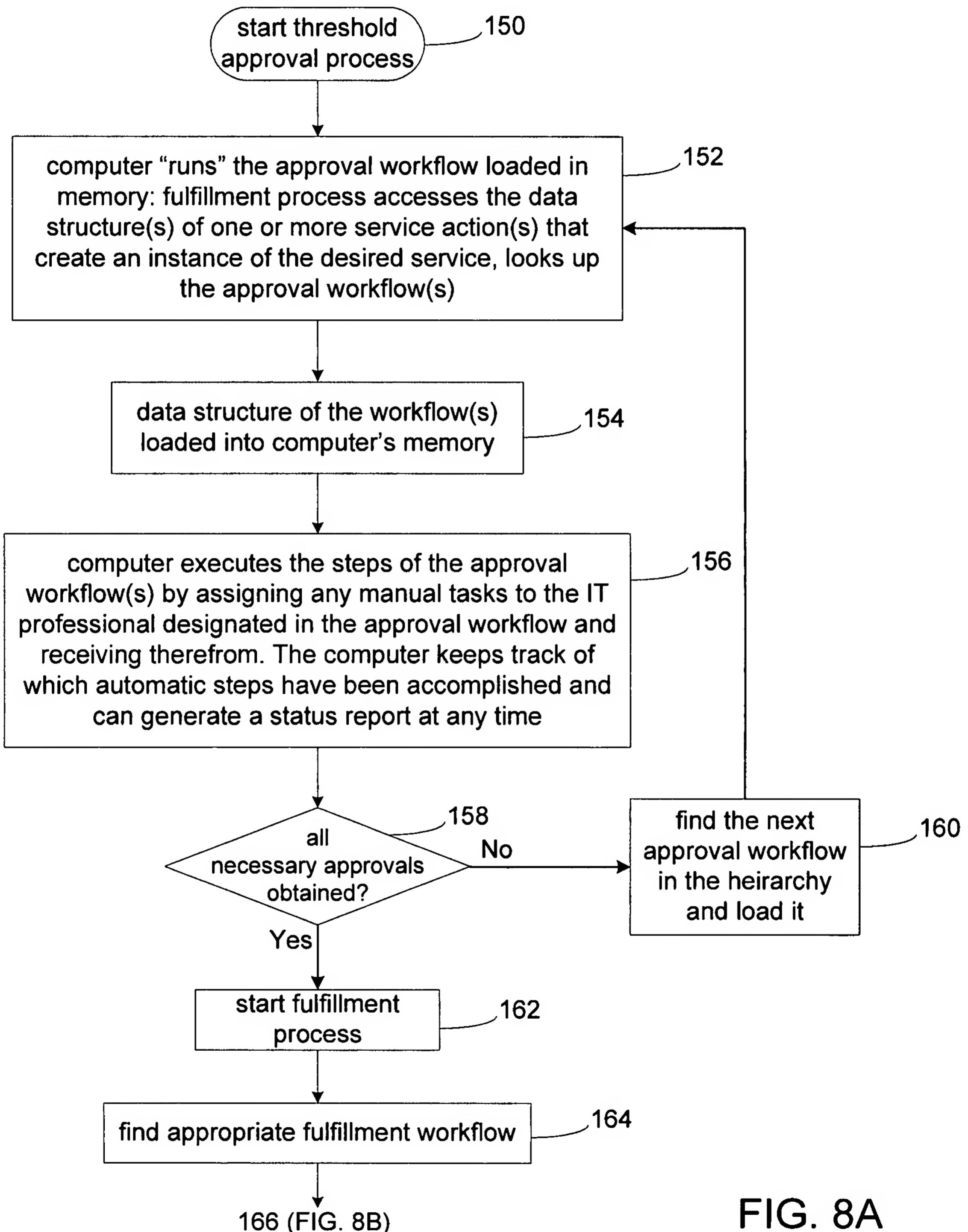


FIG. 8A

## REPLACEMENT SHEET

